



January 21, 2020
Black Mountain Lodge

ATTENDANCE: Herb Adams, Bob Arsenault, Roger Arsenault, John Bernard, Heather Gallant, Charlie Lever, Cindy Kelley, Dick Lovejoy, Norm Pelletier, Terry Richard, Danny Warner, Karen Wilson. Quorum met.

MEETING OPENED: 6:00 PM by Chairman Dick Lovejoy,
Dick opened the meeting with a "Thank You" to Danny for putting together the first Nordic race of the season and also thank you to the volunteers who made it a successful event.

SECRETARY'S REPORT: Printed minutes were passed out and sent via email.

Motion: Charlie made a motion to accept the Secretary's Report. Cindy seconded the motion.

Vote: Motion passed to accept the Secretary's Report.

TREASURER'S REPORT:

Treasurer's Report was by-passed and will be presented when discussing the budget.

Race Schedule:

There is a high school Giant Slalom race Friday January 24th 4:00pm and the Sassi races will be held this Saturday January 25th. It was noted that this is the 27th year of the Sassi races. Dan and Roger noted that the MARA race went well with a great group of volunteers. Karen noted that the Telstar Schuss race date has been changed to March 8th.

Neck Gaiters:

Karen noted that black neck gaiters are in and we will sell them for \$5/piece. We will also use some of them for Sassi and Telstar Schuss race prizes.

Strategic Planning:

Karen noted that Mahoosuc Pathways recently did a strategic planning session

to develop a comprehensive plan and wondered if this something the club should consider doing. What is our direction? Where should we channel our energy? The Mahoosic strategic planning consultant session and travel cost approximately \$2,500. Should we consider setting aside funds in the budget for a strategic planning session?

Training Fees for Schools:

Karen asked if the club and/or mountain would consider subsidizing training fees. She noted that the school board would not increase the amount the RSU pays to BMOM. Charlie noted that BMOM subsidizes the kids by not charging them the fees for the races.

Bob noted that we should make a plan for the Alpine races bib distribution because the Ticket Office will not be doing it anymore because they are too busy. Charlie suggested a compromise with Ticket Office that with morning races, the club distributes the bibs and with races that start after 11am, the Ticket Office distributes the bibs. Roger noted a compromise would need resolution for the weekend and then make a plan for future races. Roger will talk to Ticket Office and get back to us.

BMOM update

1. Bates Sponsorship

We have entered into a sponsorship agreement with Bates College and this will include Bates signs on the Timing Building and signs out on the course.

2. BMOM

Roger noted that BMOM has been making snow in the stadium and will be pushing it around for the Sassi. Additional parking has been plowed out so we should have plenty available for the weekend races. BMOM will be publicize the grooming of the Nordic trails and will encourage \$7 race day passes/\$15 non-race day passes. This will not be policed at this time and we will post signs out on the trails and use the honor system to try to change the culture. The Backcountry Alliance will help with uphill skier signs to educate skiers of the courtesy of buying passes and make them understand the liability to BMOM. We need to build a knowledge base to change the culture.

Dan noted the mileage sign post with Olympic sites has been finished and will be put up for people to take photos by it. John said the new sandwich board signs and Nordic trail maps are out and look sharp. Thank you to Jeff Sterling for all the time and materials he put into the signs and maps. It was noted that next year, the maps should have alpine trails, Nordic trails, and uphill trails.

BUDGET:

Cindy noted that the books for 2019 closed on 12/31/2019 with current balances of Bangor Savings Checking: \$500 plus the \$15,000 from the snow machine, Savings: \$8,000, Franklin Savings: \$9,000 for a total of \$32,000.

Motion: Roger made a motion that we save \$10,00 for a reserve account. Dan seconded the motion.

Vote: Motion passed to maintain \$10,000 reserve account.

There was discussion that if we have a \$10,000 reserve account then the 2020 budget cannot be over \$22,000.

Motion: Roger made a motion to reconsider the \$10,000 reserve amount. John seconded the motion John

Discussion: It was noted that if we have bad weather and had to cancel races, then we could be in trouble. Roger recommended we have a Budget or Finance Committee that brings recommendations for expenses/revenue to the board each year. This should be formed to reconstruct the budget process for next year and should be discussed at the next meeting.

Rescind Motion: Roger made a motion to rescind the \$10,000 reserve. John seconded the motion.

Vote: Motion passed to rescind the \$10,000 reserve.

Motion: John made a motion to put \$4,000 into a contingency fund. Roger seconded the motion.

Vote: Motion passed for a \$4,000 contingency fund.

Motion: Roger made a motion to adjourn. Heather seconded the motion.

Vote: Meeting adjourned.

NEXT MEETING: Tuesday February 18, 2020

Respectfully submitted,

Terry Richard
CSC Secretary